DYNAMIC CAREERS IN A DIGITAL AGE

Advertising and marketing executives give insight into what's needed to move agencies and advertisers forward

Set in motion by

## And they're off!

9 out of 10 leaders agree adaptability is needed to help media buyers keep the pace say the TV buying process has changed rapidly in last 2 years

The budget's electric. Boogie woogie, woogie!

More than half say they have seen dollars slide from digital to TV in light of more automated buying



## Sunshine & clear skies

82% of leaders say full transparency would increase their confidence when purchasing TV ads

8 in 10 leaders agree that access to in-flight stewardship and campaign posting would save significant time in their jobs

## **Smoother sailing**

9 in 10 leaders believe automation is important or very important to the efficiency of TV advertising buying



81% of leaders say increased automation helped them meet advertiser demands



## Real lifesavers

How automation significantly impacts leaders



Frees up ways they can add value

86% Agree / Somewhat agree

Simplifies their jobs

88 % Agree / Somewhat agree

Saves them time

87% Agree / Somewhat agree

